

### Quarterly Report September 30, 2012 (Unaudited)



Funds Under Management of Arif Habib Investments Limited (A subsidiary of MCB Bank Limited)

# PAKISTAN CASH MANAGEMENT FUND

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#### **FUND'S INFORMATION**

Management Company Arif Habib Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

**Board of Directors of the** 

Management Company Mian Mohammad Mansha Chairman(subject to the approval of SECP)

Mr. Nasim Beg Executive Vice Chairman

Mr. Yasir Qadri Chief Executive Officer (subject to the approval of SECP)

Syed Salman Ali Shah Director (subject to the approval of SECP)
Mr. Haroun Rashid Director (subject to the approval of SECP)
Mr. Ahmed Jahangir Director (subject to the approval of SECP)

Mr. Samad A. Habib Director

Mr. Mirza Mahmood Ahmad Director (subject to the approval of SECP)

Audit CommitteeMr. Haroun RashidChairman

Mr. Nasim Beg Member
Mr. Samad A. Habib Member
Mr. Ali Munir Member

Human Resource Committee Syed Salman Ali Shah Chairman

Mr. Nasim Beg Member
Mr. Haroun Rashid Member
Mr. Ahmed Jehangir Member
Mr. Yasir Qadri Member

Company Secretary & CFO of the

Management Company Mr. Muhammad Saqib Saleem

Trustee Habib Metro Bank Limited

8th Floor, HBZ Building I.I. Chundrigar Road, Karachi.

Bankers MCB Bank Limited

Habib Metro Bank Limited Bank Alfalah Limited

Auditors M. Yousuf Adil Saleem & Co.- Chartered Accountants

Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal, Karachi-75350

**Legal Advisor** Bawaney & Partners

404, 4th Floor, Beaumont Plaza,

Beaumont Road, Civil Lines, Karachi-75530

Transfer Agents Arif Habib Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

Rating AM2 - Management Quality Rating assigned by PACRA

## REPORT TO THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE QUARTER ENDED SEPTEMBER 30, 2012

Dear Investor,

On behalf of the Board of Directors, I am pleased to present Pakistan Cash Management Fund's accounts review for the first quarter ended September 30th 2012

#### ECONOMY AND MONEY MARKET OVERVIEW

On the macroeconomic front, CPI inflation continued to maintain its downward trajectory amid lower food inflation and gas prices with 1Q FY13 CPI inflation averaging at 9.2%. Although current account balance remained comfortable during 2MFY13 with a sizeable surplus of US\$ 919 million courtesy release of coalition support fund proceeds by the US, weaker financial and capital account coupled with sizeable repayments (including IMF) continued to put pressure on the FX reserves, which eventually came down to below US\$ 14.5 billion. On the fiscal front, the government has continued to rely on domestic sources of funding with YTD GoP borrowing from banking system has risen to PKR 173 billion by Sep'28 2012. Taking comfort from benign CPI inflation and release of CSF payments by the US as well as the need to stimulate real economic engine & private investments in the country, the State Bank of Pakistan lowered its policy discount rate by 150 bps to 10.5% in its Aug'12 monetary policy statement.

In the money market, short term market rates remained largely on the higher side amid tight liquidity scenario in the system with few exceptions where the market witnessed floors also. The SBP has continued to inject significant amount of liquidity in the system through OMOs during the quarter. Given a downward trajectory in YoY CPI inflation coupled with SBP monetary easing stance, the yield curve has adjusted significantly downwards during the period. 1 year PKRV adjusted downwards by 198 bps to 10.0%, while longer tenure 10 year PKRV adjusted downwards by 182 bps to 11.5% during the quarter under review.

#### FUND PERFORMANCE

During the quarter under review, the fund generated an annualized return of 10.4% as against its benchmark return of 12.6%, an under performance of 2.2%.

The fund remained significantly invested in Treasury bills throughout the period with a focus on adjusting its portfolio duration to capitalize on the fluctuating liquidity and interest rates in the market.

The Net Asset of the Fund as at September 30, 2012 stood at Rs. 2,931.123 million as compared to Rs 3,834.263 million as at June 30 2012 registering a decrease of 23.55%

The Net Asset Value (NAV) per unit as at September 30, 2012 was Rs. 50.1382 as compared to opening NAV of Rs. 50.0793 per unit as at June 30, 2012 registering an increase of Re. 0.0589 per unit

#### Income Distribution

During the Quarter The Management Company has announced the following interim distribution

Date of distribution	Per unit distribution
25th July 2011	0.3580
26th August 2012	0.4994
25th September 2012	0.3836

#### FUTURE OUTLOOK

Taking comfort from lower CPI inflation trajectory, the Central bank has decided to lower its policy discount rate further by 50 bps to 10.0% in its Oct'12 monetary policy statement. Going forward, we believe that the sustainability of external account, in addition of lower inflation, would be a key factor in shaping up interest rate direction. The Government bond market, however, is likely to remain active going forward as single digit range of YoY CPI Inflation for at least next few months would keep market players' expectations of downward yield curve adjustment intact.

In this fast changing interest rate environment, the fund would deploy its assets in attractive low risk instruments with a strong focus on its portfolio's duration to take advantage of the changing interest rate scenario.

#### ACKNOWLEDGMENT

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Yasir Qadri

Chief Executive Officer

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2012

Assets	Note	Unaudited September 30, 2012 (Rupees in	Audited June 30, 2012 '000)
Bank Balances		95,980	42,836
Receivable against sale of units		25,412	-
Investments	4	2,829,356	3,810,872
Profit receivable		1,007	1,213
Other receivables		74	59
Preliminary expenses and floatation costs		94	145
Total assets		2,951,923	3,855,125
Liabilities Payable to Management Company Accrued expenses and other liabilities Total liabilities  Net assets  Element of loss and capital losses		2,555 18,245 20,800 2,931,123 2,931,123	4,634 16,228 20,862 3,834,263 3,834,263
Number of units in issue		`	76,563,838 ipees)
Net Asset Value per unit		50.1382	50.0793

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

hief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

	Note	September/30 2012 (Rupees	September/30 2011 in '000)
Income Capital gain on sale of investments - net Income from reverse repurchase transactions Income from government securities Profit on bank deposits Unrealised appreciation on re-measurement of investments 'at fair value through profit or loss' - net Total income	4.1	5,059 - 84,019 1,455 - 246 - 90,779	(385) 504 71,009 1,057 717 72,902
Expenses Management Company Performance Fee Sindh Sales Tax on Performance Fee of Management Company Securities transaction cost Legal and professional charges Amortisation of preliminary expenses and floatation costs Provision for Workers welfare fund Total expenses	5	9,078 1,452 16 19 50 1,558	7,253 1,160 83 18 50 -
Net income Element of loss and capital losses included in prices of units issued less those in units redeemed		78,606 (2,276)	64,338 (3,092)
Net income for the period before taxation		76,330	61,246
Taxation	6	-	-
Net income for the period after taxation  Other comprehensive income for the period		76,330	61,246
Total comprehensive income for the period		76,330	61,246

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Earnings per unit

For Arif Habib Investments Limited (Management Company)

Director

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# CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

	Note	September/30 2012 (Rupees	September/30 2011 in '000)
Undistributed income brought forward		6,075	62,643
Final distribution for the year ended June 30, 2011:  -Bonus  -Cash distribution  Element of loss and capital loss included in prices of units issued less those in units redeemed  Net income for the period		- - (1,434) 76,330	(59,899) (2,601) - 61,246
Interim distribution for the period ended September 30, 2012 -Bonus -Cash distribution	9	(72,635) (246) 2,015	(50,008) (2,772) (54,034)
Undistributed income carried forward	-	8,090	8,609

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

Note	September/30 2012 (Rupees i	September/30 2011 in '000)
	3,834,263	2,710,685
	1,322,128	543,752
	(2,303,627) (981,500)	(1,382,963) (839,211)
	(701,300)	(037,211)
	-	(59,899) (2,601)
	2,276	3,092
	(385)	(385)
	246	717
	76,469	60,914
9	(72,635) (246)	(50,008) (2,772)
	3,449	8,466
	-	59,899
9	72,635	50,008
	2,931,123	1,930,439
	9	2012 (Rupees 3,834,263  1,322,128 (2,303,627) (981,500)  2,276  (385)  246 76,469  9 (72,635) (246)  3,449 - 9 72,635

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

Chief Executive Officer Direction

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

CASH FLOW FROM OPERATING ACTIVITIES	September/30 2012 (Rupees i	September/30 2011 in '000)
Capital gain on sale of investments - net	76,330	61,246
Adjustments Unrealised appreciation in value of investments-net Element of loss and capital losses included	(246)	(717)
in prices of units less those in units repurchased Amortisation of preliminary expenses and floatation costs	2,276 50 78,410	3,092 50 63,671
(Increase) / decrease in assets Receivable against sale of units Profit receivable Investments Other receivables	(25,412) 206 981,762 (15)	(298) 338 767,795 (702)
Increase / (decrease) liabilities Payable to Management Company Accrued expenses and other liabilities	956,541 (2,079) 2,017	767,133 (1,059) (8,589)
Net cash generated from operating activities	1,034,889	(9,648)
CASH FLOW FROM FINANCING ACTIVITIES  Net receipts from sale and repurchase of units  Dividend paid  Net (decrease) / increase in cash and cash equivalents during the period  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	(981,499) (246) 53,144 42,836 95,980	(839,211) (5,373) (23,428) 91,458 68,030

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Pakistan Cash Management Fund (PCF) "the Fund" was established under a Trust Deed executed between Arif Habib Investments Limited (the Management Company) and Habib Metropolitan Bank Limited as Trustee. The Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) on February 1, 2008 and was executed on February 8, 2008.

Based on shareholders' resolutions of MCB-AMC and Arif Habib Investments Limited (AHI) the two companies have merged as of 27th June 2011 through operation of an order from the SECP issued under Section 282L of the Companies Ordinance 1984 (Order through letter no. SCD/NBFC-II/MCBAMCL & AHIL/271/2011 dated June 10, 2011). AHI being a listed company is the surviving entity and in compliance of SBP's approval, it is a subsidiary of MCB Bank. However subsequent to the completion of the merger, the SECP issued an order postponing the effective date of the merger to 30th July 2011 (through letter no. SCD/PR & DD/AMCW/MCB-AMCL & AHI/348/2011 dated June 27, 2011). Since the merger had already taken place and the subsequent order of the SECP could not be complied with, the Company has sought a ruling by the honourable SHC. The honourable SHC has held the SECP's subsequent order in abeyance and instructed SECP to treat the companies as merged pending a final ruling. Irrespective of the final ruling, the Fund's assets and NAV remain unaffected.

- 1.1 The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non Banking Finance Companies (Establishment and Regulation) Rules 2003 through a certificate of registration issued by the SECP. During the current year, the registered office of the Management Company has been shifted to 8th floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi.
- 1.2 PCF is an open-ended mutual fund and is listed on the Islamabad Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is allowed to invest in treasury bills, short term government securities and reverse repurchase transactions against government securities and the uninvested portion is deposited in bank accounts.

**1.3** Pakistan Credit Rating Agency (PACRA) has assigned Management quality rating of AM2 (positive outlook) to the management company and AAA(f) as stability rating to the Fund.

#### 2. BASIS OF PRESENTATION

These un-audited condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, The requirements of the Trust Deed, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the NBFC Regulations or the directives issued by the SECP prevail. These financial statements are presented in condensed form in accordance with International Accounting Standard, 34 "Interim Financial Reporting". These do not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Fund as at and for the year ended June 30, 2012.

**2.1** The directors of the asset management company declare that these financial statements give a true and fair view of the Fund.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

4.

The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of annual published financial statements of the Fund for the year ended June 30, 2012.

	Note	Unaudited September 30 2012	Audited June 30, 2012	
INVESTMENTS		(Rupees in '000)		
In government securities at fair value through profit or loss- held for trading	4.1	2,829,356	3,810,872	
		2,829,356	3,810,872	

#### 4.1 Investment in government securities - 'at fair value through profit or loss'

		Face Value			Balance as at September 30, 2012				Market value	
Government secuirites	Tenor	As at July 1, 2012	Purchases during the period	Sales / matured during the period	Balance as at September 30, 2012	Cost	Market value	Appreciati on / (Diminutio n)	value as a	as a percentage of total
				(	Rupees in '00	00')				
Market Treas	ury Bills									
	3 Months	2,986,000	5,665,000	8,226,000	425,000	418,348	418,369	21	14.27	14.79
	6 Months		1,490,000	1,490,000	-	-	-	-	-	-
	12 Months	858,700	2,690,000	1,117,700	2,431,000	2,410,762	2,410,987	225	82.25	0.01
Total as at Sep	tember 30, 2	2012				2,829,110	2,829,356	246	· =	
Total as at Jun	e 30, 2012					3,811,409	3,810,872	(537)		

#### 5. PROVISION FOR WORKERS WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

Subsequently, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the Constitutional petition requesting the court to dismiss the petition. According to the legal councel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

During to the year 30 June 2011, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC.

However, considering the unit holding structure of the Fund which is highly concentrated on few large ticket investors coupled with the recent changes in tax laws, the Management Company, as a matter of abundant caution and in order to protect the interests of small investors/unit holders, has decided to retain and continue to charge provision for WWF.

During the quarter the Fund charged Rs. 1.55 million on account of WWF. The aggregate amount of WWF charged as on September 30, 2012 is Rs. 15.949 million. If the same were not made the NAV of the fund would have been higher by Re. 0.27 per unit.

#### 6. Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company intends to distribute more than 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

#### 7. Earning per Unit

Earnings per unit has not been disclosed as in the opinion of the management determination of cumulative weighted average number of outstanding units for calculating earnings per unit is not practicable.

#### 8. INTERIM DISTRIBUTIONS

The Fund makes distribution on a monthly basis and has made following distributions during the period.

Date	Rate	Bonus	*	Cash Distribution	Total	
	_	Units	Amount	Distribution **		
				(Rupees in '000)	)	
25 <sup>th</sup> July 2012	0.3580	386,578	19,359	71	19,430	
25 <sup>th</sup> August 2012	0.4994	592,973	29,696	99	29,795	
25 <sup>th</sup> September 2012	0.3836	470,861	23,580	76	23,656	
	_	1,450,411	72,635	246	72,881	

<sup>\*</sup> Bonus units have been distributed to unit holders under plan A

As per clause 12 of Trust Deed and clause 6 of Part VI of Offering Document, the Fund on monthly basis (except June) distributes cash dividend, bonus, partially cash / bonus or in any other form acceptable to the Commission (such as bonus units) that may qualify under the tax laws. Net income (after deducting all the expenses of the Fund) earned upto 25th of each month may be distributed by the Management Company. The Board of Directors on 22nd September 2008 have passed a resolution providing standing authorisation to the Chief Executive Officer to approve and declare interim dividends out of profit earned by the Fund upto the 25th of each month. The SECP vide letter no. NBFC - II.DD / AHIL / Misc-734 / 2009 has approved the above arrangement.

#### 9 TRANSACTIONS WITH CONNECTED PERSONS / OTHER RELATED PARTIES

- 9.1 Connected persons of the Fund include the Management Company, other collective investment, schemes being managed by the Management Company, MCB Bank Limited being the parent company of the Management Company, the Trustee, directors and key management personnel, other associated undertaking and investors holding 10% or more units of the Fund.
- **9.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **9.3** Remuneration payable to the Management Company and the fee payable to the Trustee are determined in accordance with the the provisions of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.
- **9.4** Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

<sup>\*\*</sup> Cash dividend have been distributed to unit holder under plan B

9.5	Transactions with connected persons/related parties		
		Unau	ıdited
		September 30,	September 30,
		2012	2011
		(Rupees	in '000)
	Management Company		
	Performance fee for the period	9,078	8,413
	Investment in the Fund 1,025,031 (2011: NIL units)	51,821	
	Redemption from the Fund 779,859 (2011: NIL units)	39,233	
	Bonus units distributed 16,072 nil (2011: NIL units)	805	
	Habib Metropolitan Bank Limited - Trustee		
	Mark-up for the period	863	1,057
	MCB Bank Limited		
	Mark-up for the period	<u>592</u>	
	Directors, Officers and employees of the Management Company		
	Investment in the Fund 107,912 units (2011: 563,878)	5,423	288,320
	Redemption from the Fund 96,824 units (2011: 570,015)	4,857	28,628
	Bonus units distributed 2,117 units (2011: 11,935 units)	<u> 106</u>	599
	Arif Habib Reit Management Limited		
	Investment in the Fund 49,867 units (2011: NIL units)	2,500	
	Redemption from the Fund 48,968 units (2011: NIL)	2,460	_
	Bonus units distributed379 units (2011: NIL)	19	
0.6	Dalamas with valeted wanties		
9.6	Balances with related parties	Unaudited	Audited
		September 30,	June 30,
		2012	2012
			in '000)
	Management Company	•	
	Payable to Management Company	2,555	4,634
	Habib Metropolitan Bank Limited - Trustee		
	Bank Balance	64,873	12,505
	MCB Bank Limited		
	Bank Balance	30,603	4,828
	Profit receivable on bank deposits	<u>701</u>	1,021
	Directors, Officers and employees of the Management Company		
	Units held 134,405 units (June 30, 2012: 185,000 units)	6,739	7,755

#### 10. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on October 25, 2012 by the Board of Directors of the Management Company.

#### 11. GENERAL

Figures have been rounded off to the nearest thousand Rupees unless specified otherwise.

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For Arif Habib Investments Limited (Management Company)

Director

Please find us on











by typing: Bachat Ka Doosra Naam

### Arif Habib Investments Limited (A subsidiary of MCB Bank Limited)

8th Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi. UAN: (+92-21) 11-11-622-24 (11-11-MCB-AH), 111-468378 (111-INVEST), Peshawar 091-5852961, Toll Free: 0800-622-24 (0800-MCB-AH), Fax: (+92-21)32276898, 32276908, URL: www.mcbah.com